



# Lean Distribution: Transforming Distribution with NSA

Discover how NSA's one-day Onsite Business Optimization Review can help you identify and eliminate waste, optimize processes, and drive operational excellence in your distribution operations

# Staying Competitive in a Fast-Paced Market



## Streamline Sales Process

Enhance customer experience and boost revenue through a streamlined sales process.



## Implement Efficient Warehouse Practices

Speed up order fulfillment and minimize errors through the implementation of efficient warehouse operations.



## Optimize Inventory Management

Reduce costs and improve service levels by optimizing inventory levels and procurement processes.



## Improve Financial Accuracy

Enhance decision-making through better financial processes and technology integration.

**By continually refining your processes to eliminate waste and maximize efficiency, you can stay competitive in today's fast-paced market.**

# One-Day Onsite Business Optimization Review

In today's competitive market, businesses must continually refine their processes to eliminate waste and maximize efficiency. NSA's one-day onsite Business Optimization Review, guided by an industry veteran with over 40 years of experience, is designed to help distributors identify areas of improvement across all key aspects of their operations.



# Tailored for Distributors

- **Sales Process Optimization**

Streamline your sales process to enhance customer experience and boost revenue.

- **Purchasing & Inventory Management**

Optimize your inventory levels and procurement processes to reduce costs and improve service levels.

- **Warehouse Operations**

Implement efficient warehouse practices that speed up order fulfillment and minimize errors.

- **Finance & Accounting**

Improve financial accuracy and decision-making through better processes and technology integration.

# Unlock the Full Potential of Your Distribution Business

## **Sales**

Streamline your sales process to enhance customer experience and boost revenue.

## **Purchasing & Inventory Management**

Optimize your inventory levels and procurement processes to reduce costs and improve service levels.

## **Warehouse Operations**

Implement efficient warehouse practices that speed up order fulfillment and minimize errors.

## **Finance & Accounting**

Improve financial accuracy and decision-making through better processes and technology integration.



# What is Lean Distribution?

## Scrutinize Business Operations

Carefully examine every aspect of your distribution business, from sales and purchasing to warehouse operations and finance, to identify inefficiencies and areas for improvement.

## Identify Non-Value-Added Steps

Pinpoint the specific processes, tasks, and activities that do not directly contribute to customer value or business success, and recognize them as waste that can be eliminated or automated.

## Eliminate Waste and Automate

Implement strategies to remove the non-value-added steps from your operations, and leverage technology and process improvements to automate the remaining tasks, thereby enhancing efficiency and productivity.

# Where Do You Stand on Your Journey Toward Lean Distribution?

## Initial Evaluation

Assess your current distribution processes and identify areas for improvement

## Implement Lean Strategies

Develop and execute a plan to streamline your operations

## Sustain and Optimize

Continuously refine your processes to maintain operational excellence

## Identify Waste

Pinpoint inefficient practices and activities that do not add value

## Measure and Monitor

Track key performance indicators to ensure continuous improvement

# Ready to Take the Next Step?



**Streamline Sales  
Process**

**Optimize Inventory Management**

**Enhance Warehouse Efficiency**

**Improve Financial Accuracy**





## Mary Bennett

Mary Bennett is the Vice President of Sales at NSA, a company that offers a one-day onsite Business Optimization Review for distributors. With over 40 years of experience in the industry, Mary is an industry veteran who has guided hundreds of distributors across North America towards operational excellence through the implementation of lean principles.